



Huawei Sweden Enterprise Training Invitation

Dear partner,

Here are free presale technology training for storage and networking solution for you.

Below you will find the spring schedule and agenda for our Huawei courses.

1. Pre-Sales Training - Huawei Network

This course, HCPA-Networking, is aimed at those who are pre-sale or specialist salespeople in networks.

This is a formal education with associated certification.

Training Time: **March 12 ~ March 13.**

Training Content:

- Huawei's strategy and trends in the market
- Positioning and overview of the portfolio and solutions
- How to design and configure a system with Huawei's tools
- Certification

2. Pre-Sales Training - Huawei Storage

This course, HCPA-Storage is aimed at those who are pre-sale or specialist salespeople in storage and want to get an idea of Huawei's storage portfolio and how it is applied to the Nordic market

This is a formal education with associated certification.

Training Time: **March 18 ~ March 19.**

Training Content:

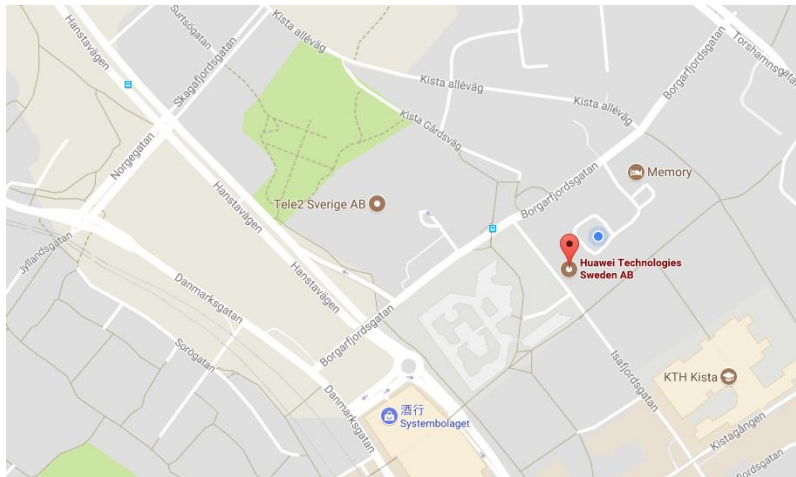
Huawei's strategy and trends in the market

- Positioning and overview
 - All Flash Dorado
 - Hybrid storage, Oceanstore
 - Cloud Storage
 - System management
- How to deliver storage as a service
- How to design and configure a system with Huawei's tools
- Certification

3. Training Location

Huawei Office in Stockholm:

4th floor, Isafjordsgatan 34, SE-164 40 Kista, Sweden



4. Hotels Nearby

- **Memory Hotel:** Borgarfjordsgatan 3, 164 25 Kista
- **Scandic Kista:** Färögatan 9, 164 40 Kista
- **StayAt Hotel Apartments Kista:** Torshamnsgatan 32A, 164 40 Kista

Should you be unable to contact the trainer or the training center, or should you have any questions that could not be answered by them, please don't hesitate to contact Shenyang:

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